

UK & Ireland



Peter Neden
Regional President – UK & Ireland

G4S is the leading provider of cash and secure solutions in the region with a broad range of expertise covering specialist event security, government outsourcing, including care and justice services, and cash solutions.

2014 highlights

(1.4%)

Organic growth

\$7^{bn}

Total security market size in 2013*

37,000

Employees

+8.2%

PBITA growth

Revenue £m			PBITA £m		
2014 ¹	2013 ²	YoY %	2014 ¹	2013 ²	YoY %
1,587	1,608	(1.3%)	132	122	8.2%

Following his successful leadership of the region as interim regional president for the UK & Ireland region, Peter Neden was appointed the regional president in January 2015.

Revenue declined 1.3% and PBITA was 8.2% higher than the prior year with improved performance in the UK cash solutions business being partially offset by the ending of the MoJ Electronic Monitoring contract.

Significant restructuring programmes were implemented in the UK cash solutions, Ireland cash solutions and secure solutions businesses covering branch networks (Ireland and UK cash solutions) and organisational design. These initiatives will mitigate some of the impact of the loss of a large ATM retail contract from the fourth quarter of 2014. The region also continues to focus on implementation of Accelerated Best Practice, focused on direct labour efficiency, and cost leadership in the areas of organisational efficiency and effectiveness and on procurement and IT.

UK contracts won during 2014 include selection by the Department for Work & Pensions (DWP) to manage community work placement contracts for the long term unemployed; renewal of the Rainsbrook Secure Training Centre contract; renewed cash solutions and manned security contracts with major financial institutions; a new contract with a major property management company; the first major smart metering programme; the North East Prisons secure healthcare contract; a new seven year contract for national infrastructure and a regional secure solutions contract with a global IT company.

The UK & Ireland bidding pipeline is broad-based and has grown strongly in the areas of facilities management and outsourcing.

UK & Ireland case study – DWP

The Work Programme aims to help long term unemployed people in the UK into work and since June 2010. G4S has been delivering the Work Programme in three contract package areas, helping more than 45,000 long-term unemployed people into work and is one of the highest performing providers. In April 2014, G4S was awarded a contract to deliver Community Work Placements in six areas.

